"We have worked with MAN FS so long now it feels like an extension of our business"

# John Mitchell and MAN FS – A successful partnership.

John Mitchell Haulage and Warehousing was established in 1956 and is one of the largest family owned road haulage companies in Scotland. Based in Grangemouth, they offer a full range of transport services including general haulage, container movements and bulk freight transport. Their current fleet consists of over 135 vehicles and 230 trailers and is set to continue growing.

For more than 25 years MAN FS has successfully supported John Mitchell with funding solutions for their MAN fleet. Our specialist expertise in both the commercial vehicle and finance market has played a vital role in supporting their business expansion. "We have worked with MANFS so long now it feels like an extension of our business. The money costs are competitive and the flexibility offered by the different finance packages suits our business" says Iain Mitchell, Managing Director at John Mitchell Haulage & Warehousing.

As the company continues to grow, MAN FS BDM Alistair Laing has recently worked together with Iain Mitchell to arrange a package to fund more than 50 MAN vehicles over the coming two years. The main choice has been the Contract Hire package, but a few of the vehicles will also be funded through our special product Choices, which enables further flexibility at the end of the contract.

Iain explains that MAN vehicles are an excellent product with good fuel consumption, great people to deal with and good value in the product. He also commented on the customer service from MAN FS "It is excellent, we have never had any major issue and any minor issue we have experienced has been dealt with promptly and professionally".

The business plans for John Mitchell are to grow in their Haulage Division with the support of MAN FS during this process. They also intend to expand their Warehouse Division which is sited on the same 20 acre site of their Haulage Division in Grangemouth.