

CASE STUDY : AVMT – A Better logistic company

AVMT keeps growing its fleet with MAN Financial Services.

AVMT SPECIALISE IN FURNITURE TRANSPORT OF FINE ART AND ANTIQUES, OFFICE AND DOMESTIC REMOVALS AND SHORT AND LONG TERM STORAGE.

Founded more than 30 years ago and run as a family business, they pride themselves on every job undertaken, however large or small. They are based in Poole, Dorset, but offer their services throughout the UK and also to most parts of Europe.

Following their recent investment in a new MAN TGL vehicle, we asked Richard Davis, Managing Director, why AVMT decided to bring another MAN vehicle into their fleet:

Why did you choose MAN?

We have operated MAN trucks for over 20 years and have always found the cab environment and quality is second to none. The reliability of purchasing a new vehicle has always proved to be financially viable in reducing time spent in the garage for repairs. From the aspect of the knowledge of our local sales representative, Ryan Gilmer and the incredible aftersales care from Colin and Darren Gale at ETS Trucks we have always found the purchase and after care of a truck so easy and convenient for us.

What is the benefit of using of using MAN Financial Services?

As we have a long standing relationship with MAN Financial Services, it is so easy when ordering a vehicle to make a phone call to Simon Footner (BDM for the South West and West London areas) to obtain a quotation based upon our down payment and monthly cost. Also the interest rate has always been very competitive.

How did you find the customer service from MAN Financial Services?

Fast and efficient. Even to the point that prior to the arrival of the vehicle the MAN FS BDM will drive to our offices to introduce themselves and also have the paperwork sorted. This is also excellent for building a great working relationship with a supplier rather than a robot. This is a great customer service point for MAN Financial Services.

What is next for AVMT?

Our company has reached a point where we are very happy with our progress over the last 35 years. We have come a long way from initially operating a small van. The level of customer service will still be a major priority to us to always ensure total customer satisfaction. We will continue to replace our vehicles as regularly as possible so as to keep the image of our company to the high standard our clients have come to expect from us. We may even expand the fleet should the level of business continue to grow. We will continue to expand into the specialist market of moving High value homes that require the level of service we are able to provide and also continue to expand in the home delivery sector delivering furniture to homes in England, Scotland and Wales from our warehouse in Poole, Dorset at a designated time that we always ensure our installation crews keep to.

